

# KBix Solutions LLC

Fueling Growth Together: Your Partner in Success!

## EPICOR CONSULTING WHERE EVERY DEPARTMENT SHAKES HANDS FOR SEAMLESS COLLABORATION

success isn't just about having the right software - it's about ensuring every department within your organization works in harmony. That's where we come in.

### What We Do

We specialize in bridging the gap between departments, fostering seamless collaboration, and maximizing the potential of your Epicor ERP system.

With KBix Solutions as your consultants, Finance, Operations, Technology, Sales, and more will not just shake hands - they'll synchronize their efforts to propel your business forward.

### Who We Are

KBix Solutions LLC was formed in April 2021 to help businesses maximize the potential of their existing Epicor and BI software. With over 30 years of manufacturing experience and a combined 25 years of Epicor experience, our team possesses the expertise and in-depth knowledge to help you unlock the full potential of your Epicor software.

### Our Services



#### System Analysis & Business Analytics

Facing ERP hurdles? We evaluate systems, tackling customization, reporting, resources, integrations, automation, and outdated technology. KBix Solutions excels in Data and Analytics too, offering BI tool selection and dashboard implementation.



#### Change Management & Training

KBix Solutions crafts strategies to manage change impact, recognizing adaptability as vital. Our training empowers employees to understand and embrace new efficient way of working.



#### Implementation & Upgrades

As an Epicor-Certified Partner, we possess the necessary training and expertise to strategize and support your Epicor needs effectively. Certification is crucial for major technology initiatives.

GET IN TOUCH



419-551-4283

karabates@kbixsolutions.com

Bryan, OH 43506

**■ OPERATIONS****IMPLEMENTATION & OPTIMIZATION of:**

- Supply Chain: Manufacturing & Purchasing Procedures
- Advanced Scheduling and Planning Module
- Cycle Counting Program and Physical Inventory Plan
- Inspection, DMR / RMA Process, Quality Issues
- Advanced Unit of Measure Module

**■ SALES****IMPLEMENTATION & INTEGRATION OF:**

- Epicor CRM Module
- Epicor Case Management and Call Log Modules
- Salesforce Solution
- ECommerce Solutions

**■ TECHNOLOGY**

- **ERP Systems:** 20+ years with Kinetic 2021-24, Epicor 10, Epicor 9, Pro-Alpha
- **Databases:** SQL, Azure, Progress, Prism
- **Languages:** C#, JSON, LogiK, M, Dax, .NET
- **Software:** Power BI Architect/Admin, MS Office, MS Visio, MS Project, MS Access, Crystal Reports, Doc-Link, MES, DMT, Open Office, MapPoint, Adobe Product Suite, UPS Roadnet, Appian Logistics Suite, TopSolid, CadLink, Manifest, Avalara, SalesForce, SourceDay, KBMax Configurator Solution, SSRS, Application Studio, Teamworks, PartTrap, EBiz, QuickShip
- **Organizations:** Epicor Service Partner, Epicor User Group Member, PowerBI Pro User Group Member, Junior Achievement Classroom Presenter, EpiUsers Member, Epicor Influencer Program
- **Affiliations:** Roima, Trinet, Century Business Solutions (EBiz Charge)

**■ AFFILIATION EXPERTISE****IMPLEMENTATION & INTEGRATION of:**

- Quick Ship
- Ecommerce Website
- CPQ (Configure, Price, Quote)
- Avalara Tax Connect Software
- EBiz Integrated payment processing solution
- Advanced Print Routing
- Cad-Link
- Sourceday

**■ FINANCE****IMPLEMENTATION, PLANNING & TRAINING of:**

- Quote to Cash process and reduction of DSO
- Designing Financial Reports
- Understanding typical financial scenarios in General Ledger
- ACH with automation of Remittance Statements, Invoices, Purchase Orders, Pack Slips and Customer Statements

**■ FUNCTIONAL EXPERTISE****IMPLEMENTATION, PLANNING & TRAINING of:**

- Virtual and On-Site End User Training
- Written Epicor Business Procedures
- Mapping Business Process Flows toward Future State Vision
- System Architect responsibilities related to Automation, Efficiencies, Accessibility, and Company Growth
- Managing Complex Projects using Teamwork's Technology
- Quote to Cash Process Evaluation and Strategy Planning
- 30 years' Manufacturing Experience Across All Functions: Production, Shipping/Receiving, Purchasing, Accounting, Sales, Executive Assistance, and IT Management.

**■ INDUSTRY AFFILIATIONS**

- Aerospace
- Government
- Industrial Machinery/Tooling
- Automotive/Heavy Equipment
- Utilities
- Construction & Building
- Process Industry
- Custom Engineered Products

**We understand that every business is unique. We work closely with each department to develop ERP solutions that align with your specific needs and objectives.**